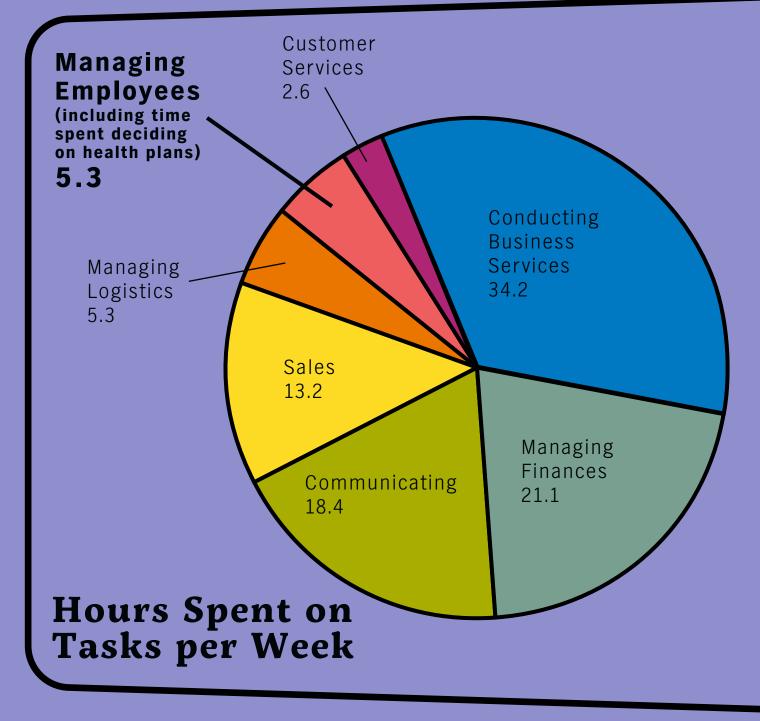
Your Company's Health Plan Decision: Are You Giving It the Time It Deserves?

It takes time to find a health care plan that matches



the needs of your business and employees.

Many companies spend far more time, however, in other areas:1



and

In fact, while employers spend an average of





8.47 days

16.23 days sourcing and choosing health care for their workforce.4

creating **7.76 days** choosing of suppliers supplier



\$11,176

plans or carriers in the last year, despite the changing marketplace.5

percent

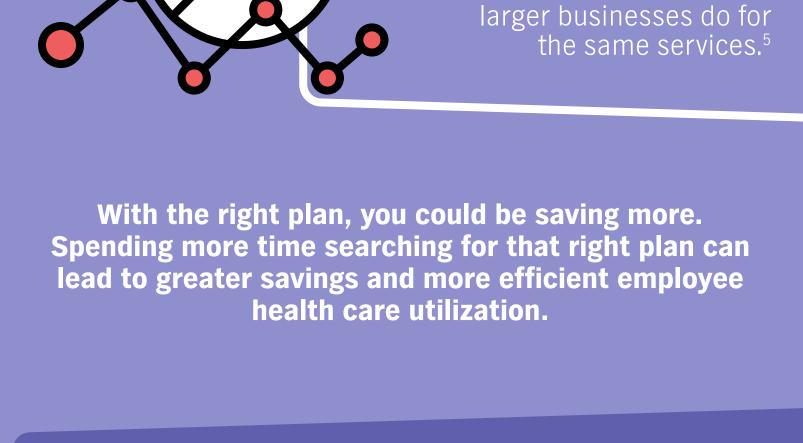
more for health care than

Only 55 percent of small

benefits have shopped for new

of that cost.6

with employers asked to pay percent Meanwhile, small businesses pay about



important benefits that you can offer and is vital to overall business.

Health care is clearly one of the most

For employees, health care is the most

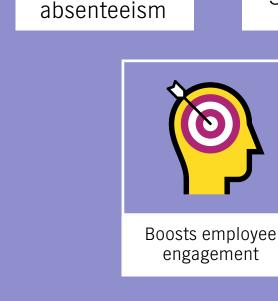
of employees ranked health care as

32 percent

the most important benefit.7

valuable benefit offered by their employer:

Well-Utilized Employer-Provided Health Care:8



Reduces



Saves money



Heightens employee

job satisfaction

Health care is a major component of your business - both as an expense and as a way to recruit and retain the highest-quality employees. Make sure you devote adequate time to finding the right health care for your business and your workforce.

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